



**Variance Inbound:** Amount of empty railcars ordered in versus what CN brought us.

**Variance Outbound:** Amount of loaded railcars we billed out versus what CN pulled.

This graph demonstrates the extreme variability of the North Vancouver CN rail service. Ideally the lines should be flat with "0" variability. In order to run the plant at optimal levels one needs a rateable railcar supply. Clearly the rail service is sporadic.